

AGENDA





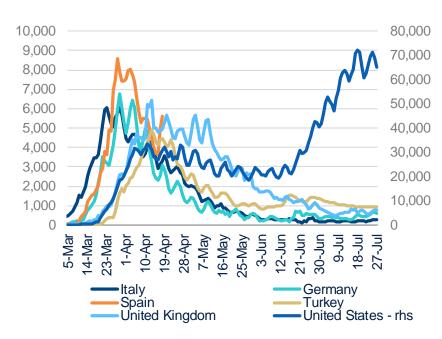




TURKEY SUCCESSFULLY MANAGED THE PANDEMIC ON THE BACK OF WELL-ESTABLISHED HEALTH CARE SYSTEM AND YOUNG POPULATION

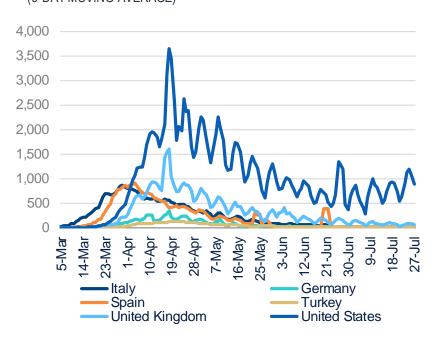
NEW INFECTED PEOPLE: EUROPE & US

(3-DAY MOVING AVERAGE)



Infection curves are flattening

NEW DEATHS: EUROPE & US (3-DAY MOVING AVERAGE)



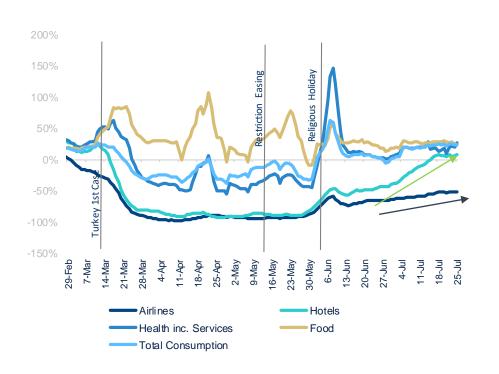
Death toll has always been lower in Turkey on the back of large & well-established healthcare system & young population



OUR DAILY BIG DATA INDICATORS SUGGEST THAT CONSUMPTION IS ADJUSTING RAPIDLY, WITH THE EASE OF COVID RESTRICTIONS

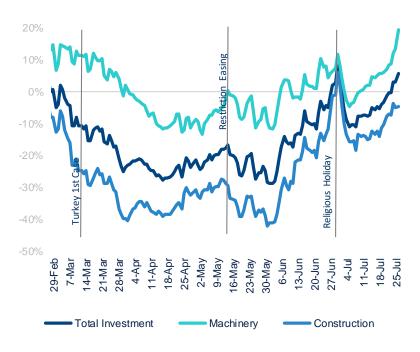
GARANTI BBVA BIG DATA CONSUMPTION ITEM

(Cumulative 1week, YoY Nominal)



GARANTI BBVA BIG DAILY INVESTMENT INDEX

(Cumulative 28 Days, YoY Nominal)

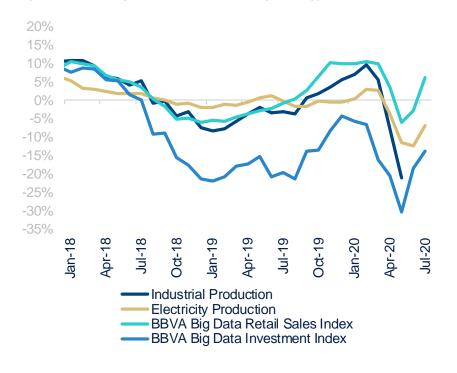




ELECTRICITY PRODUCTION, CONSUMER CONFIDENCE & BIG DATA INDICATORS ALSO INDICATES V-SHAPE RECOVERY

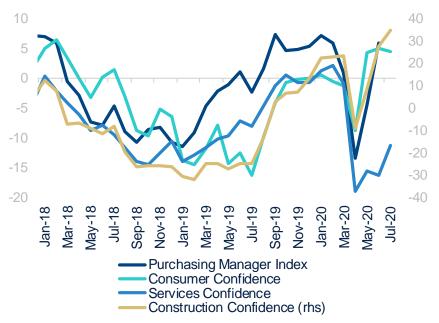
TURKEY: HIGH FREQUENCY HARD DATA INDICATORS

(3-Month YoY, July20 refers to the first 25 days of July)



TURKEY: HIGH FREQUENCY SOFT DATA INDICATORS

(yearly difference)



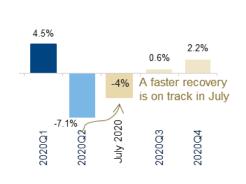


MACROECONOMIC FORECASTS

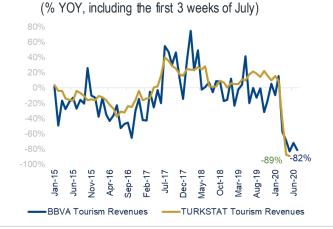
	2019	2020 (f)	2021 (f)
GDP (%)	0.9	0.0	5.0
CBRT funding rate (% eoy, yoy)	12.0	8.25	9.0
Inflation rate (% eoy)	11.8	10.0	8.5
Current Accound Balance / GDP	1.1	-2.3	-3.3
Budget Deficit / GDP	-2.9	-4.8	-3.6

- Earlier than expected normalization phase supporting V-shape recovery expectation
- Monetary Policy supported by the global loose policies, negative output gap and lower energy prices
- Inflation is still expected to experience decline in 3Q with the help of base effects
- Current Account Balance has started to revert due to the mobility restrictions on exports & tourism. Lower activity & energy will balance partially.
- Fiscal and employment support weighed on **budget balance yet still** Budget Deficit/ GDP remains below EM average.

GDP FORECAST



GARANTI BBVA TOURISM REVENUES PROXY





AGENDA



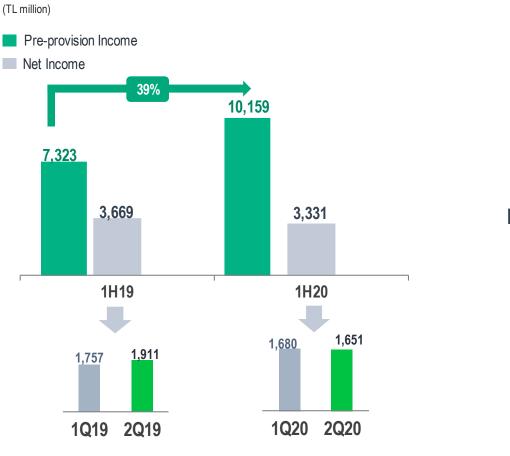


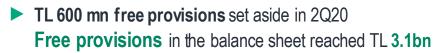


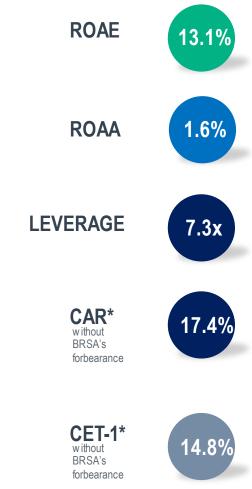


SUSTAINABLY ROBUST REVENUE GENERATION CAPABILITY ENABLED STRONG PROVISION BUILD UP WHILE DELIVERING TOP-LINE PROFITABILITY

NET INCOME & PRE-PROVISION INCOME¹

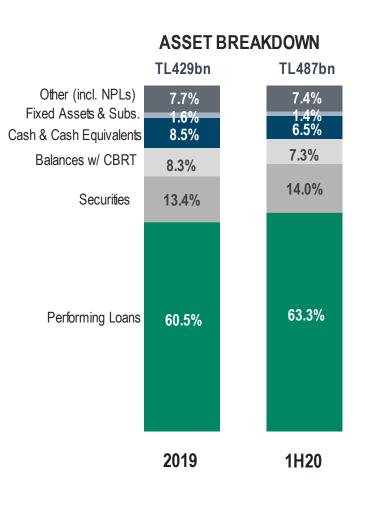


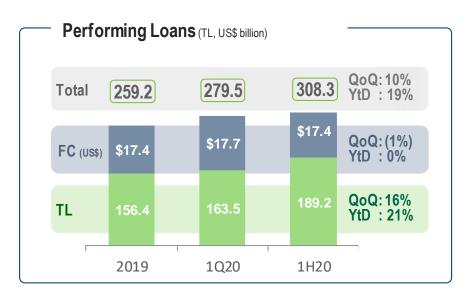


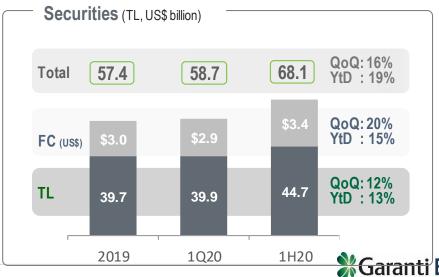


Garanti BBVA

STRONG ASSET GROWTH IN 2Q WAS MAINLY LENDING DRIVEN

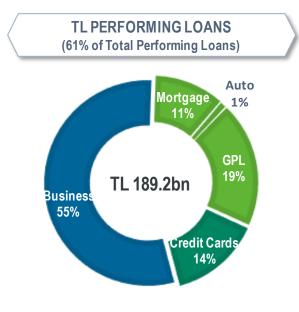






Investor Relations

BUSINESS BANKING WAS THE FRONT RUNNER WITH CGF & ST WORKING CAPITAL LOANS IN 2Q





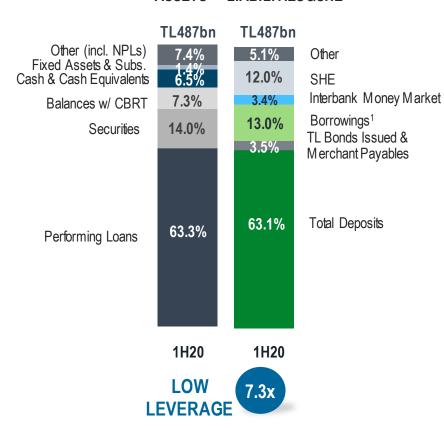
- ST Working Capital Loans & CGF loans drive the growth
 - CGF loan originations make up 20% of the TL Business Banking lending in 2Q
 - CGFs w/ 1 year and other business banking loans w/ 3-6 months maturity

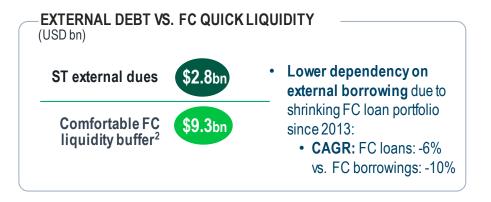
- Consumer loans gained pace in June, with the start of normalization phase, and will continue to increase in 3Q
 - 7% GPL growth recorded in the quarter
 - GPL & Mortgage weekly loan originations in June reached pre-pandemic levels
 - 46% of GPLs are granted to salary customers



HIGHLY LIQUID BALANCE SHEET WITH LOW LEVERAGE

ASSETS LIABILITIES & SHE





Total LCR	156%
Minimum Requirement	100%
FC LCR	305%
inimum Requirement	80%

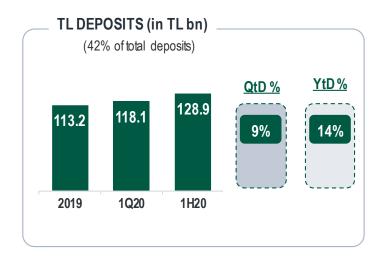


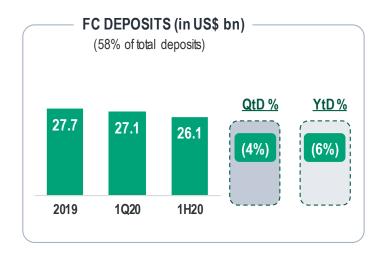
¹ Includes funds borrowed, sub-debt & FC securities issued

² FC Liquidity Buffer includes FC reserves under ROM, swaps, money market placements, CBRT eligible unencumbered securities

³ Represents the average of June's last week. As per regulation dated 26 March, 2020, min. Required levels were suspended until 31 December 2020.

WELL MANAGED, LOW COST DEPOSIT BASE





HIGH SHARE OF DEMAND DEPOSITS



TOTAL DEPOSITS: +9pp increase QoQ sector's 31%

STICKY & LOW COST DEPOSITS

SHARE OF SME & RETAIL DEPOSITS¹

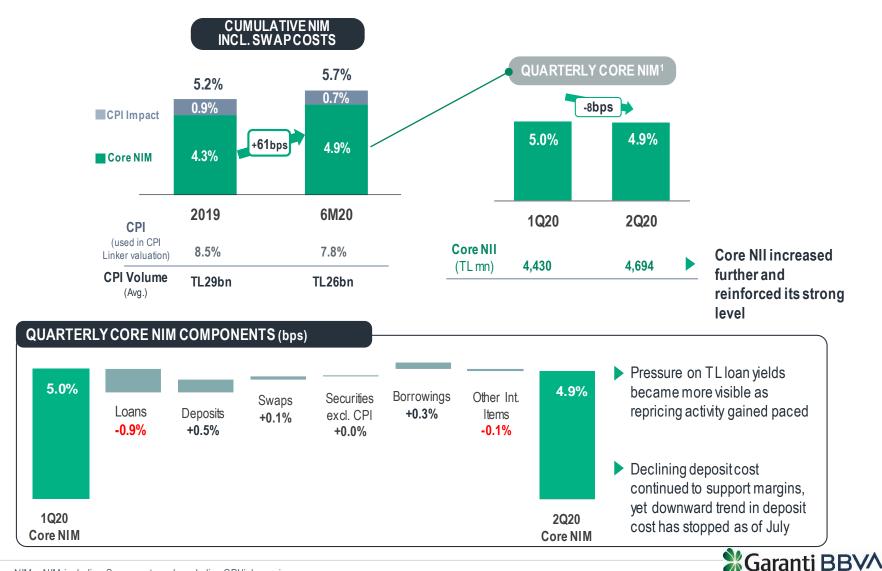
79% IN TL CUST. DEPOSITS

76% IN FC CUST. DEPOSITS



¹ Based on bank-only MIS data.

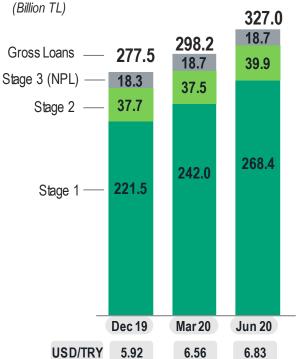
LOWER DEPOSIT COSTS CONTINUE TO SUPPORT MARGINS YET DROP IN LOAN YIELDS ARE BECOMING MORE VISIBLE GOING FORWARD



Investor Relations

STAGE-2 & STAGE-3 COVERAGES STRENGTHENED FURTHER...

LOAN PORTFOLIO BREAKDOWN¹



Coverage Ratios Total provision in the balance 6.3% Total 6.1% 6.4% sheet 0.5% 0.6% 0.6% Stage 1 increased by TL 2.4bn in 1Q Stage 2 15.4% 10.5% 13.8% and TL 1.4bn Stage 3 62.4% 65.5% in Q2 66.6%

UNCONSOLIDATED STAGE-2 BREAKDOWN

- 12% OF GROSS LOANS

		Coverage Ratios	YtD Change (bps)
30%	SICR (Quantitative)	4.2%	+143 bps
44%	Restructured	23.6%	+547 bps
23%	Watchlist	16.0%	+300 bps
3% Jun 20	Past Due	30.5%	+1,791 bps

- ▶ 80% of SICR is not delinquent at all
- 90-180 days files (totalling 1.5bnTL) are booked in Past due & Restructured buckets, following the new regulation*



 $Note: SICR: Significant\ Increase\ in\ Credit\ Risk\ per\ our\ threshold\ for\ Probability\ of\ Default\ (PD)\ changes$

¹ Excludes Leasing and Factoring Receivables

^{*}Stage-2 past due definition changed to 90-180 days after regulation change of increased NPL recognition day to 180 days.

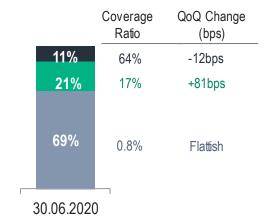
...WITH MAINTAINED PRUDENT APPROACH





Energy Loans

--- 15% of Gross Loans



Tourism & Entertainment

--- 4% of Gross Loans

	Coverage Ratio	QoQ Change (bps)
4% 14%	62% 13%	+199bps +220bps
83%	0.6%	Flattish
30.06.202	20	

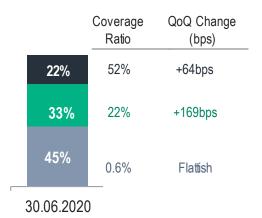
Construction

--- 4% of Gross Loans



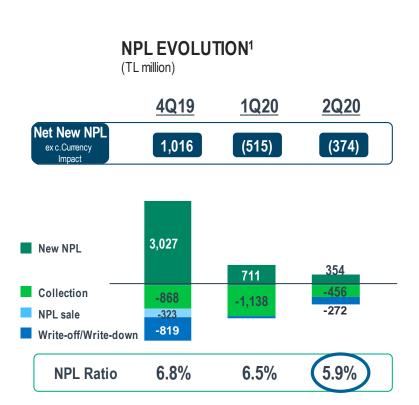
Real Estate

--- 3% of Gross Loans

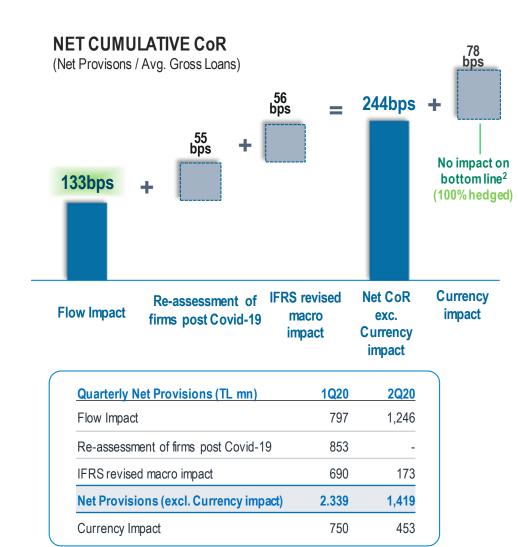




COVID-19 RELATED NPL IMPACT IS INEVITABLE AND FULL REALIZATION LIKELY WILL BE SEEN BY 2021



▶ BRSA new NPL regulation (increasing NPL recognition day to 180 days from 90 days) has ~50bps positive impact* on 1H20 NPL ratio





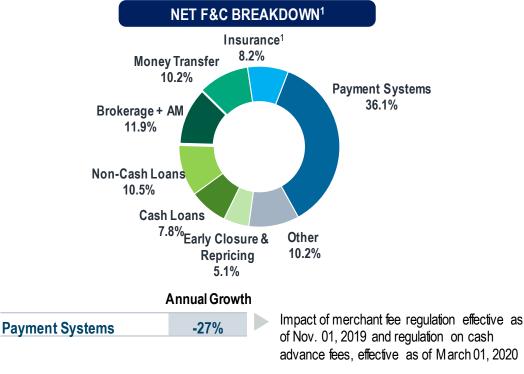
¹ NPL evolution excludes currency impact

² Currency depreciation impact of TL 1,202mn in 6M20 was offset via trading gain

^{*} Impact analy sis is per bank-only figures

LOWER ECONOMIC ACTIVITY & FEE REGULATION IMPACTS BECAME MORE VISIBLE ON F&C INCOME IN 2Q, YET STRONG GROWTH SUPPORTED FEE BASE

NET FEES & COMMISSIONS (TL Million) 7% 3,187

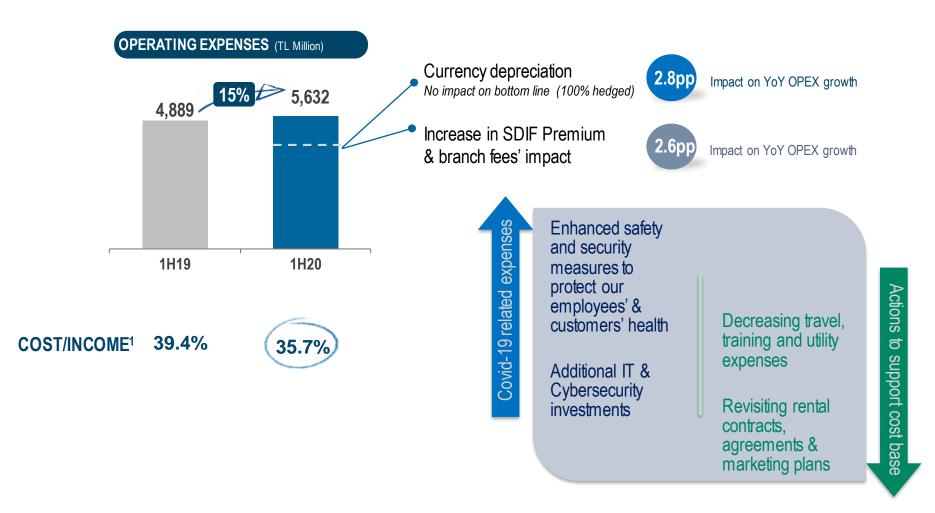


Money Transfer	-18%	YoY contraction due to introduced cap or
		Money transfer fees, effective as of Marc 01, 2020
_		

Insurance +70%
Cash Loans +139%
Strong loan growth supported insurance & cash loans fees.



OPERATING EXPENSES UNDER CONTROL, TIGHTHENED COST MANAGEMENT POST COVID-19 WILL SUPPORT THE EXPENSE BASE



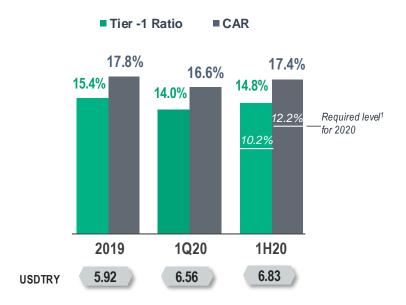
¹ Income defined as NII inc. Swaps + Net F&C + Dividend Income + Subsidiary Income



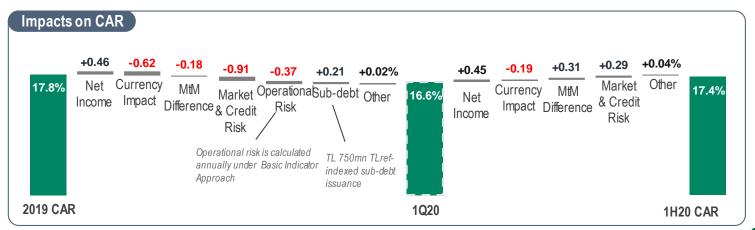
⁺ Net Trading Income (excludes swaps & currency hedge) + Other income (net of prov. Reversals)

STRONG CAPITAL BUFFERS PRESERVED

SOLVENCY RATIOS









¹ Required Consolidated CAR level = 8.0% + SIFI Buffer for Group 3 (1.5%) + Capital Conservation Buffer (2.5%) + Counter Cyclical Buffer (0.159%); Required Consolidated Tier-I = 6.0% + Buffers; Required Consolidated CET-1 = 4.5% + Buffers

AGENDA









POST COVID-19 ENVIRONMENT NECESSITATED REVISION TO INITIAL GUIDANCE

	Initial Guidance (Jan'20)	Revised Guidance (Jul'20)	
TL Loans (YoY)	High-teens	~25%	Loan utilizations under CGF package and STTL commercial loans supported
FC Loans (in US\$, yoy)	Shrinkage	Shrinkage	the lending activity in 1H. Consumer loans will gain pace in the 2H.
NIM Incl. Swap Cost Excl. CPI	70-80bps expansion	~50bps expansion	Downward repricing created a downside risk on our initial guidance, yet higher than expected decline in deposit cost will continue to support margin
Fee Growth (YoY)	High-single digit	High single digit shrinkage	Impact of fee regulation and lower economic activity due to COVID-19 pandemic
OPEX Growth (YoY)	Low-teens	<10%	Operating expenses under control. Tighthened cost management post COVID-19 will support the expense base
NPL ratio	~ 6.5%	~6.5%	Asset quality deterioration is inevitable. Necessary coverage and
Net Cost of Risk (excl.currency impact)	~ 200 _{bps}	<300bps	provisioning requirements due to the pandemic will lead to higher CoR,
ROAE	High-teens	Low-teens	



APPENDIX

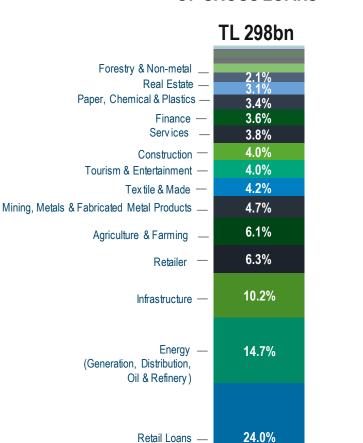
Pg. 23	Sector Breakdown of Gross Loans
Pg. 24	Structure of FC Loan Portfolio
Pg. 25	Maturity Profile & Liquidity Buffers
Pg. 26	Adjusted L/D and Liquidity Coverage Ratios
Pg. 27	Consumer Loans & TL Business Banking Loans
Pg. 28	Securities portfolio
Pg. 29	Summary Balance Sheet
Pg. 30	Summary P&L
Pg. 31	Key Financial Ratios
Pg. 32	Quarterly & Cumulative Net Cost of Risk

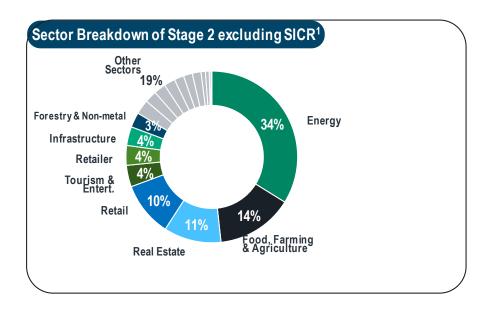


WELL-DIVERSIFIED PORTFOLIO WITH STRONG COVERAGE

SECTOR BREAKDOWN OF GROSS LOANS¹

30.06.2020





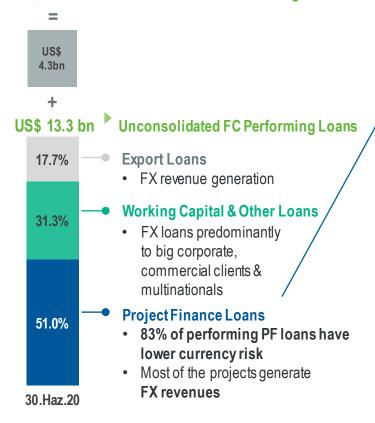


APPENDIX: STRUCTURE OF FC LOAN PORTFOLIO

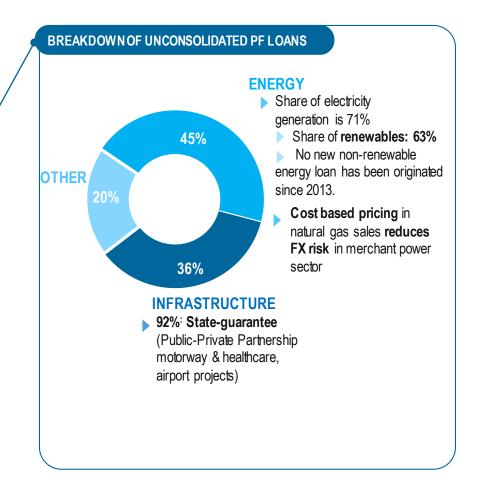
FC PERFORMING LOANS

- 39% OF TOTAL PERFORMING LOANS

US\$ 17.4 bn Consolidated FC Performing Loans

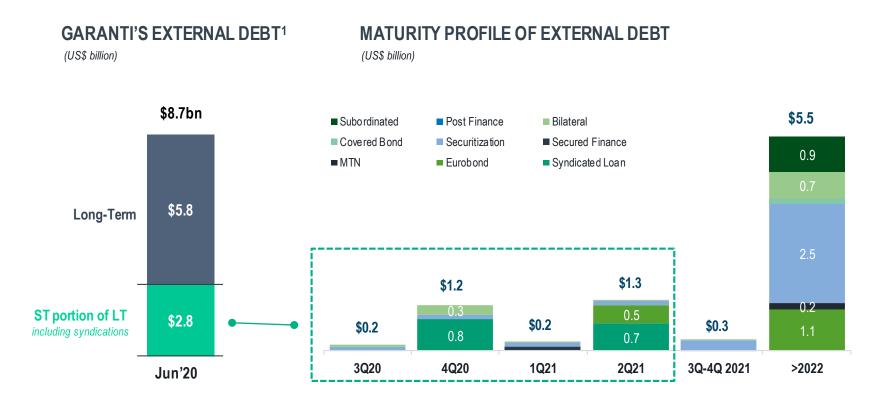


« FX sensitivity analysis are regularly conducted as part of the proactive staging and provisioning practices»





APPENDIX: COMFORTABLE LIQUIDITY & MANAGEABLE EXTERNAL DEBT STOCK



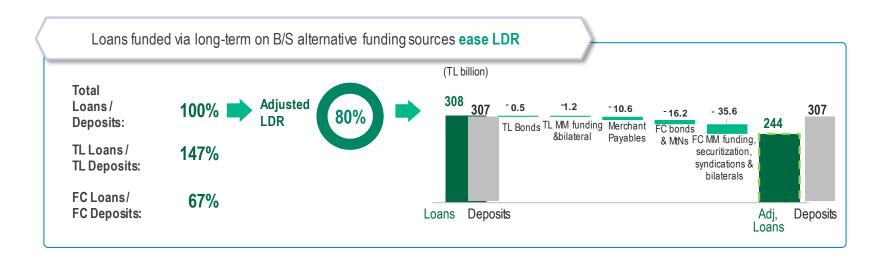




¹ Excludes cash collateralized borrowings

² FC Liquidity Buffer includes FC reserves under ROM, swaps, money market placements, CBRT eligible unencumbered securities

APPENDIX: ADJUSTED LDR AND LIQUIDITY COVERAGE RATIOS

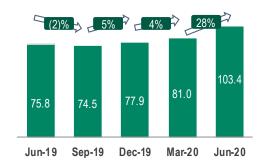


Total LCR	156%
Minimum Requirement	100%
FC LCR	305%



APPENDIX: CONSUMER & TL BUSINESS BANKING LOANS





CONS. MORTGAGE LOANS (+4



CONSUMER AUTO LOANS (5%) (TL billion)



CONSUMER GENERAL PURPOSE LOANS¹

(TL billion)



Market Shares³

Jun '20	QoQ	Rank
12.2%	-76bps	#1*
9.7%	-89bps	#1*
30.8%	-451bps	#1*
11.1%	-87bps	#2*
8.5%	+59bps	#3*
13.6%	-18bps	#1
17.9%	-23bps	#1
17.0%	+11bps	#2
	12.2% 9.7% 30.8% 11.1% 8.5% 13.6% 17.9%	12.2% -76bps 9.7% -89bps 30.8% -451bps 11.1% -87bps 8.5% +59bps 13.6% -18bps 17.9% -23bps

^{*} Rankings are among private banks as of Mar20

CONSUMER CREDIT CARD BALANCES

+1% YoY

(TL billion)

+53%

YoY



¹ Including other loans and overdrafts

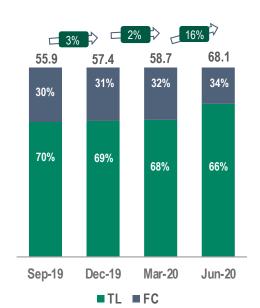
² Cumulative figures and rankings as of June 2020, as per Interbank Card Center data,

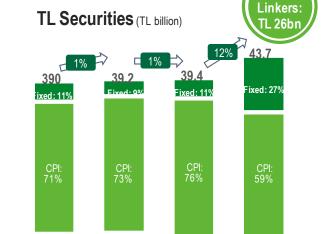
³ Sector figures used in market share calculations are based on bank-only BRSA weekly data as of 26.06.2020, for commercial banks

APPENDIX: SECURITIES PORTFOLIO

Total Securities (TL billion)

14% of Total Assets





Other FRN 13%

Mar-20

CPI

Other FRN 15%

Jun-20



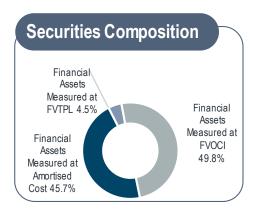




Sep-19

Dec-19

- Redeeming CPIs were partially replaced
- New additions were mostly TL&FC fixed rate treasury bonds





APPENDIX: SUMMARY BALANCE SHEET

TL Billion

Shareholders' Equity

TOTAL LIABILITIES & SHE

ASSETS	30.06.2019	30.09.2019	31.12.2019	31.03.2020	30.06.2020
Cash & Cash Equivalents	35.8	42.2	36.6	23.8	31.8
Balances at CBRT	48.9	38.0	35.6	50.2	35.5
Securities	56.4	55.9	57.4	58.7	68.1
Gross Loans + Leasing & Factoring					
receivables	274.4	268.0	286.1	307.1	336.5
+TL Loans	155.7	157.8	167.0	174.1	199.6
TL Loans NPL	8.6	10.3	10.6	10.6	10.5
info: TL PerformingLoans	147.1	147.4	156.4	163.5	189.2
+FC Loans (in US\$ terms)	19.2	18.2	18.7	18.9	18.7
FC Loans NPL (in US\$)	1.0	1.2	1.3	1.2	1.2
info: FC Performing Loans (in US\$)	18.1	17.0	17.4	17.7	17.4
info: Performing Loans (TL+FC)	251.4	242.9	259.2	279.5	308.3
Fixed Assets & Subsidiaries	6.7	6.6	6.7	6.8	6.8
Other	0.2	0.6	6.1	9.7	8.0
TOTAL ASSETS	422.3	411.2	428.6	456.2	486.7
LIABILITIES & SHE	30.06.2019	30.09.2019	31.12.2019	31.03.2020	30.06.2020
Total Deposits	260.1	257.8	277.3	295.9	306.9
+Demand Deposits	76.8	80.2	88.9	102.9	135.1
TL Demand	25.1	28.1	32.5	33.9	45.4
FC Demand (in US\$ terms)	9.0	9.3	9.5	10.5	13.1
+Time Deposits	183.3	177.7	188.4	193.1	171.8
TL Time	76.5	76.8	80.7	84.2	83.5
FC Time (in US\$ terms)	18.6	18.0	18.2	16.6	12.9
nterbank Money Market	2.0	1.5	1.8	2.9	16.7
Bonds Issued	30.8	22.8	21.0	21.5	22.4
Funds Borrowed	49.4	43.3	44.7	47.3	46.8
Other liabilities	29.5	34.0	29.7	33.5	35.4

51.8

411.2

54.1

428.6

50.6

422.3

58.4

486.7

55.1

456.2

APPENDIX: SUMMARY P&L

		Q	UARTERLY P&	L	CI	UMULATIVE P&L	
TL M	llion	1Q20	2Q20	QoQ	6M19	6M20	YoY
(+)	Net Interest Income including Swap costs	5.224	5.291	1%	8.546	10.516	23%
	(+) NII excluding CPI linkers' income	5.060	5.230	3%	7.971	10.291	29%
	(+) Income on CPI linkers	794	598	-25%	1.927	1.392	-28%
	(-) Swap Cost	-630	-537	-15%	-1.352	-1.167	-14%
(+)	Net Fees & Comm.	1.778	1.409	-21%	2.975	3.187	7%
(+)	Net Trading & FX gains/losses (excl. Swap costs and currency hedge)	698	340	-51%	-66	1.039	-1673%
	info: Gain on Currency Hedge	749	453	-40%	439	1.202	174%
(+)	Other income (ex cl. Prov. rev ersals & one-offs)	508	483	-5%	648	991	53%
=	REVENUES	8.208	7.524	-8%	12.103	15.732	30%
(+)	Non-recurring other income	0	0	n.m	109	0	n.m
	(+) Administrative fine reversal	0	0	n.m	83	0	n.m
	(+) Gain from asset sale	25	0	n.m	26	0	n.m
(-)	OPEX	-2.928	-2.708	-8%	-4.889	-5.636	15%
	(-) HR	-1.061	-1.112	5%	-2.095	-2.174	4%
	(-) Non-HR	-1.867	-1.595	-15%	-2.795	-3.462	24%
=	PRE-PROVISION INCOME	5.280	4.816	-9%	7.323	10.096	38%
(-)	Net Expected Loss (excl. Currency impact)	-2.339	-1.419	-39%	-2.454	-3.759	53%
	(-) Expected Loss	-5.038	-2.503	-50%	-5.521	-7.541	37%
	info: Currency Impact	-749	-453	-40%	-439	-1.202	174%
	(+) Provision Reversal under other Income	1.949	631	-68%	2.628	2.580	-2%
(-)	Tax ation and other provisions	-1.261	-1.746	39%	-1.200	-3.007	150%
	(-) Free Provision	0	-600	n.m	-100	-600	n.m
	(-) Taxation	-521	-745	43%	-996	-1.267	27%
	(-) Other provisions (excl. free prov.)	-739	-401	-46%	-105	-1.140	989%
=	NETINCOME	1.680	1.651	-2%	3.669	3.331	-9%

¹ Neutral impact at bottom line, as provision increase due to currency depreciation are 100% hedged (FX gain included in Net trading income line



APPENDIX: KEY FINANCIAL RATIOS

	Jun-19	Sep-19	Dec-19	Mar-20	Jun-20
Profitabilityratios					
ROAE (Cumulative) ¹	15,3%	13,5%	12,4%	12,4%	13,1%
ROAA (Cumulative) ¹	1,8%	1,6%	1,5%	1,5%	1,6%
Cost/Income	40,0%	39,5%	39,4%	35,7%	35,8%
Quarterly NIM incl. Swap costs	4,9%	5,0%	5,5%	5,9%	5,5%
Quarterly NIM incl. Swap costs excl. CPI linkers	3,8%	4,3%	5,1%	5,0%	4,9%
Cumulative NIM incl. Swap costs	5,0%	5,1%	5,2%	5,9%	5,7%
Cumulative NIM incl. Swap costs excl. CPI linkers	3,9%	4,1%	4,3%	5,0%	4,9%
Liquidityratios					
Loans / Deposits	96,7%	94,2%	93,5%	94,5%	100,5%
TL Loans / TL Deposits	144,7%	140,5%	138,1%	138,4%	146,8%
Adj. Loans/Deposits	63%	68%	71%	73%	80%
(Loans adj. with on-balance sheet alternative funding sources)	0070			1070	
TL Loans / (TL Deposits + TL Bonds + Merchant Payables)	121,2%	121,0%	121,0%	123,0%	129,9%
FC Loans / FC Deposits	65,8%	62,4%	62,7%	65,3%	66,9%
Asset quality ratios					
NPL Ratio	5,7%	6,7%	6,8%	6,5%	5,9%
Coverage Ratio	5,5%	6,2%	6,1%	6,4%	6,3%
+ Stage1	0,5%	0,5%	0,5%	0,6%	0,6%
+ Stage2	11,6%	11,1%	10,5%	13,8%	15,4%
+ Stage3	58,5%	62,3%	62,4%	65,5%	66,6%
Cumulative NetCost of Risk (excluding currency impact, bps)	181	227	249	317	244
Solvency ratios					
CAR	16,4%	18,1%	17,8%	16,6%	17,4%
Common Equity Tier I Ratio	14,1%	15,7%	15,4%	14,0%	14,8%
Leverage	7,4x	6,9x	6,9x	7,3x	7,3x

¹ Ex cludes non-recurring items when annualizing Net Income for the remaining quarters of the year in calculating Return On Average Equity (ROAE) and Return On Average Assets (ROAA) for 1H19, 9M19, 1Q20 and 1H20.



APPENDIX: QUARTERLY & CUMULATIVE NET CoR

(Million TL)				
Quarterly Net Expected Credit Loss	3Q19	4Q19	1Q20	2Q20
(-) Expected Credit Losses	2.971	3.000	5.038	2.503
Stage 1	147	446	1.330	454
Stage 2	231	223	1.925	1.278
Stage 3	2.592	2.332	1.783	771
(1) Provision Poversels under other				
(+) Provision Reversals under other income	962	427	1.949	631
Stage 1	132	157	833	238
Stage 2	482	130	463	176
Stage 3	348	141	653	216
(=) (a) Net Expected Credit Losses	2.009	2.573	3.089	1.872
(b) Average Gross Loans	271.169	277.044	296.602	321.780
(a/b) Quarterly Total Net CoR (bps)	294	368	419	234
info: Currency Impact ¹	- 23	51	102	57
Total Net CoR excl. currency impact (bps)	317	318	317	177

	,
Cumulative Net Expected Credit Loss	6M20
(-) Expected Credit Losses	7.541
Stage 1	1.784
Stage 2	3.203
Stage 3	2.553
(+) Provision Reversals under other	
income	2.580
Stage 1	1.071
Stage 2	639
Stage 3	869
(=) (a) Net Expected Credit Losses	4.961
(b) Average Gross Loans	309.894
(a/b) Cumulative Total Net CoR (bps)	322
info: Currency Impact ¹	78
Total Net CoR excl. currency impact	
(bps)	244



¹ Neutral impact at bottom line, as provisions due to currency depreciation are 100% hedged (FX gain included in Net trading income line

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